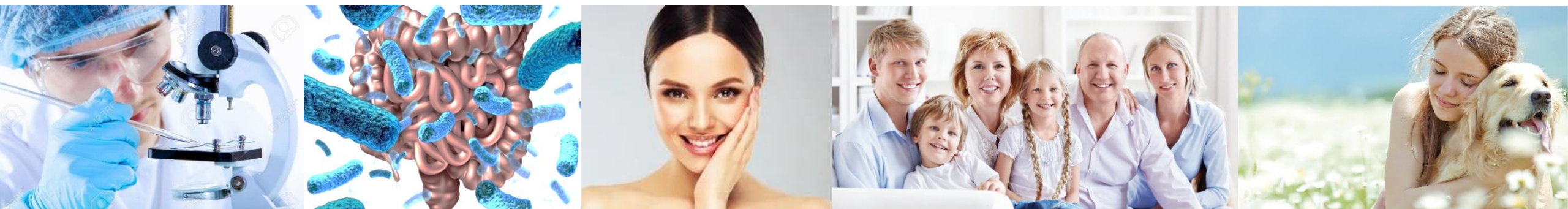


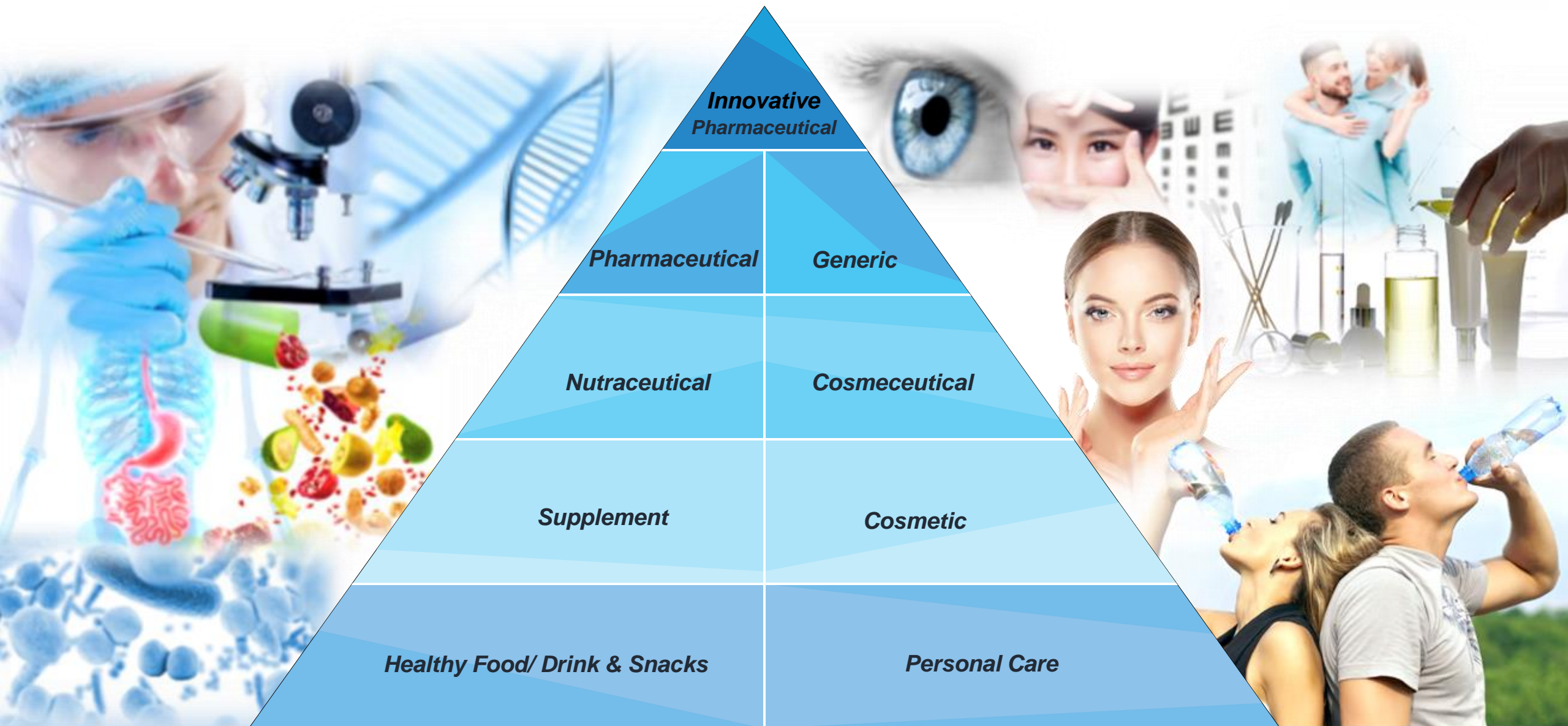
A photograph of a multi-generational family laughing joyfully outdoors. In the center is an elderly woman with short grey hair, wearing a white top, laughing with her mouth wide open. Behind her are a man and a woman, also laughing. To the left, a young boy in a blue and white striped shirt is being held by a woman in a peach-colored top. To the right, a young girl in a blue plaid shirt is being held by a man in a blue denim shirt. The background shows green trees and a bright sky. The text 'Value Your Life' is overlaid at the bottom in a large, white, sans-serif font with a blue outline.

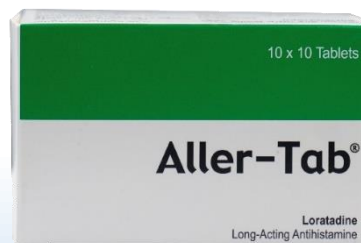
Value Your Life

VISION

The Leader in holistic healthcare offerings for both human and animal, from upstream to downstream.









Pharmaceuticals

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VALUE YOUR LIFE.





Pharmaceuticals

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Logo	On shelf	จำนวน Store
	21-Sep-23	13,688 สาขา
	15-Sep-23	178 สาขา
	01-Oct-23	135 สาขา
	15-Sep-23	245 สาขา
	15-Sep-23	5 สาขา
	11-Sep-23	23 สาขา
	11-Sep-23	23 สาขา
	21-Sep-23	145 สาขา
	01-Jul-23	100 สาขา
	01-Jul-23	11 สาขา



OUR PRESENTERS



VALUE YOUR LIFE.





Nutraceuticals

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“ແหม່ມເລືອກ” **PROBAC⁷**
Lactic Acid Bacteria Combination

ยอดขายอันดับ 1 ในร้านขายยา

*อ้างอิงจาก IQVIA National Sale Audit Report ข้อมูลยอดขายเข้าสู่ร้านขายยาในประเทศไทย ตั้งแต่วันที่ 1 มกราคม 2562 - 31 ธันวาคม 2564
อ่านค่าเดือนในเวลาก่อนบริโภค ไม่ดื่มก่อนการป้องกันหรือรักษาโรคใดๆ และสตรีมีครรภ์ไม่ควรรับประทาน ควรกินอาหารหลากหลายครบ 5 หมู่ในสัดส่วนที่เหมาะสมเป็นประจำ

โปรดะวังสินค้าปลอม และลอกเลียนแบบ



Cosmeceuticals

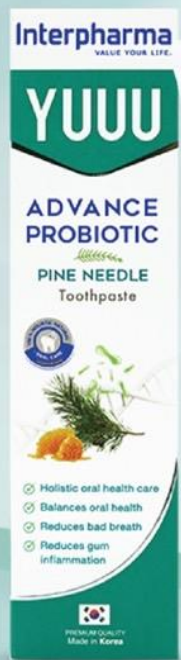
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Cosmeceuticals

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YUUU PROBIOTIC TOOTHPASTE

สูตรบูรณาการ 8 ประโยชน์
ครบจบในหลอดเดียว



- ✓ ระงับกลิ่นปาก
- ✓ ช่วยให้ฟันขาว
- ✓ ลดอาการเสียวฟัน
- ✓ ลดคราบพลัค
- ✓ ลดคราบหินปูน
- ✓ ลดเหงือกอักเสบ
- ✓ ป้องกันฟันผุ
- ✓ ทำให้เหงือกและฟันให้แข็งแรง

มีจำหน่ายที่





Healthy Drink

Interpharma
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JV : INTERPHARMA ZEAVITA



Joint Venture : Dec 17th, 2020, signed JV Agreement with **Thai Union under Interpharma - ZEAvita Co., Ltd.** for joint investment in respect of product development, manufacturing and distribution of jointly developed human supplement products



Innovation > *IP Ophthalmology*

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- Upgrade factory standard to **EU Standard**, the highest standard of the world
- **New sterile automatic Eyedrop** filling and capping production line
- Product development transfer of **2 glaucoma eyedrop products**



Estimated launch target: **Q4/2026**



Herbal Medicine



Finger Root & Emblica Extract Lozenge

Boosts Immunity and Prevents Cold



TRINN



Finger root or Chinese Ginger

- ✓ Kills Virus
- ✓ Boosts Immunity and Prevents Cold
- ✓ Reduces flatulence



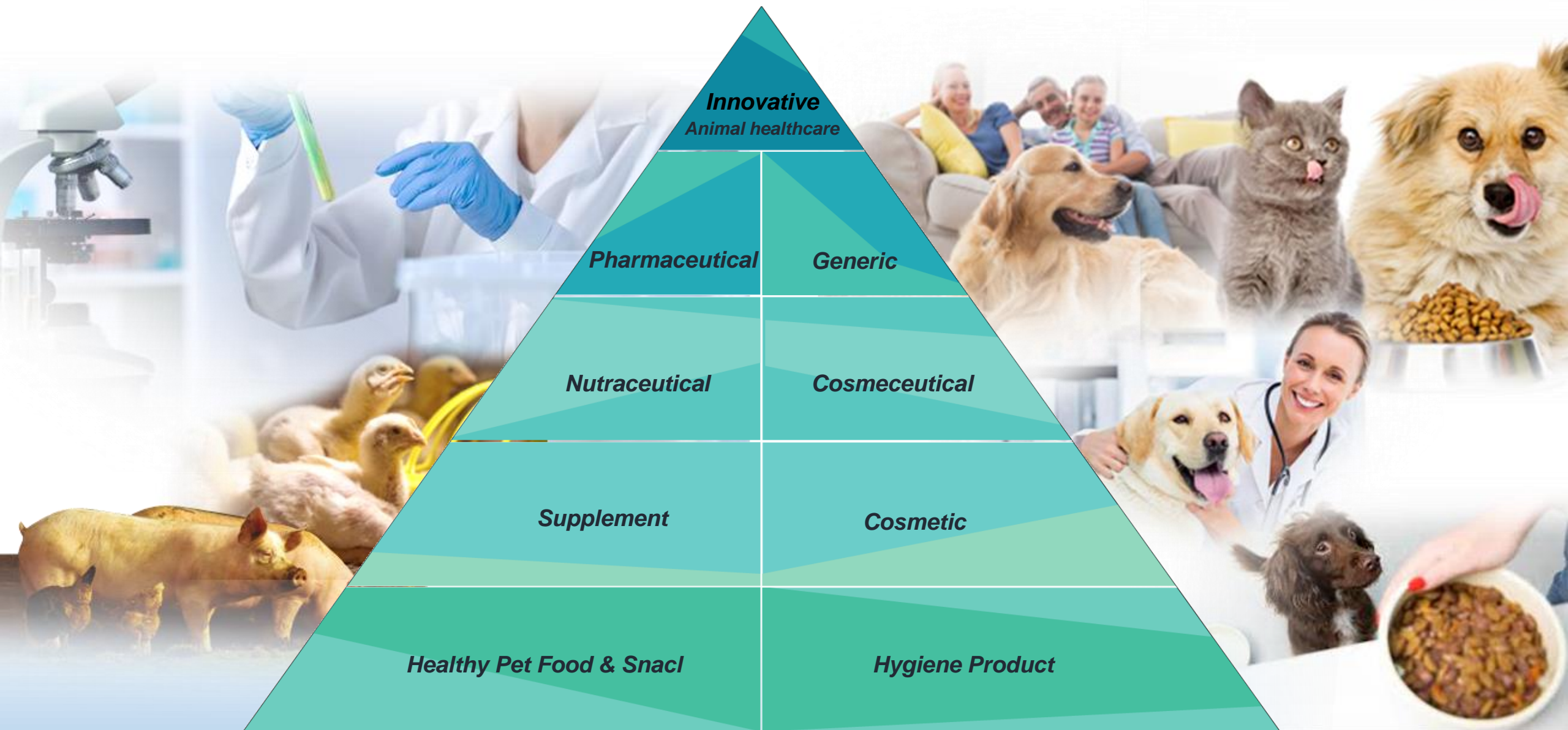
Emblica

- ✓ Reduces Sore Throat
- ✓ Soothes Sore Throat
- ✓ Cough Relief



Peppermint

- ✓ Reduces flatulence
- ✓ Reduces bad breath
- ✓ Refreshing





Pharmaceuticals

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Nutraceuticals

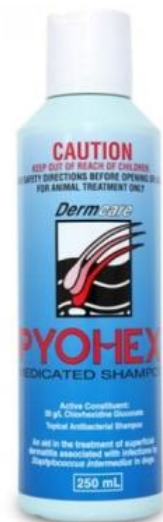
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Cosmeceuticals

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Healthy Food

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Healthy Food

JV : INTER PETRINA

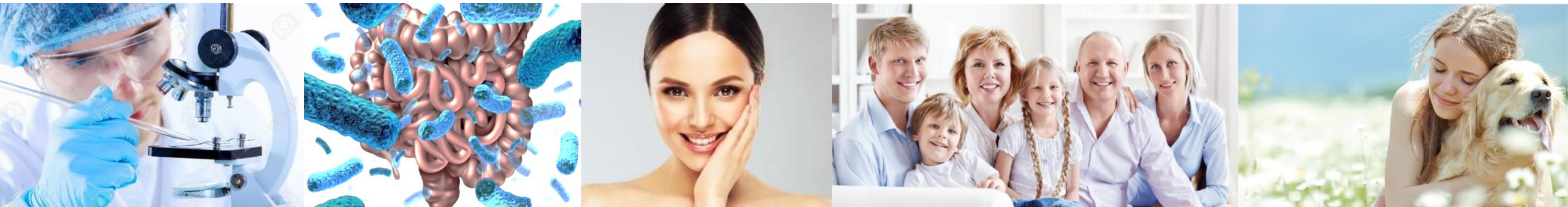


Joint Venture : 2018, established **JV with ASIAN** to operate a business under **Inter Petrina Co., Ltd.** selling pet food products with registered capital of 4 million Baht. The company holds shares with Asian Group Service Co., Ltd. in proportion of 60% and 40% respectively



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Business Structure



IP Ayutthaya Site



Modern Pharma



LAB Pharmacy



Nakhon Pattana Hospital



IP Ayutthaya Site : Production Overview



18 SKUs, 13 Products



OSD & Sterile (BFS)



OSD 750 M, Sterile 37 M
Capacity



68 (2022, Mar)
Employees



8:00 – 16:40
Working Hour



Supply to Domestic &
Contracted Manufacturing
for Teva Pharma (Thailand)

Modern Pharma : Production Overview



67 (2022, Mar)
Monthly Employees



8:00 – 17:45
Working Hour



31 Products



**CAPSULES ,TABLETS, DRINKING :CREAM
,POWDERS**



Capacity

HARD GELATIN CAPSULES :60,000,000 Cap./Years

TABLETS : 800,000,000 Pills/Years

DRINKING : 5,000,000 LTR/Years

CREAM : 10,000 KG./Years

POWDERS :15,000,000 Sachet/Years



**Supply to Domestic, OEM
and export to neighboring
countries (Myanmar, Laos,
Hong Kong)**



LAB Pharmacy

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Siam Paragon



Emporium



Emquartier



K-Village



Design Village



Market Place Nanglinchee



The Mall Nakhon



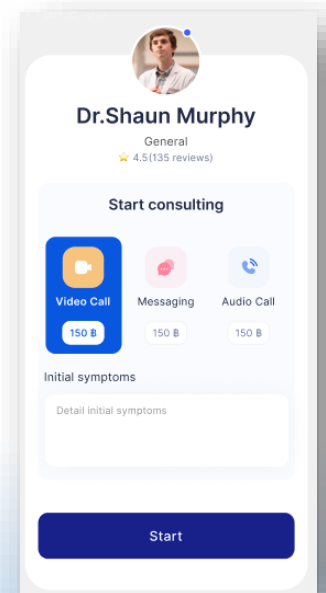
The Mall Ngamwongwan



The Walk Ratchapruk

Now: 28 Branches
2023: 35 Branches
2026: 70 Branches

Digital Healthcare





LITTLE WALK BANGNA **New!**

Opening 27 Sep 2023



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Upcoming Branches



 **pttstation** *Flagship*

Opening Oct 2023



Nakorn Pattana Hospital



Check up on Demand



Trauma Center Project



Hemodialysis



Sleep lab



Allergy clinic



MRI Center



New Services

Rehabilitation medicine



Hearing Care Center



Beauty Center



SET AWARDS 2022



**SET
AWARDS
2022**



**INNO
TALK**



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บริษัทที่ได้รับการเสนอชื่อเข้าชิงรางวัล
Best Innovative Company Awards

นวัตกรรม โภชนเภสัช โปรไบโอติก สำหรับการดูแลสุขภาพเฉพาะทาง
Specialized Probiotic Nutraceuticals

บมจ. อินเตอร์ ฟาร์มา **IP**



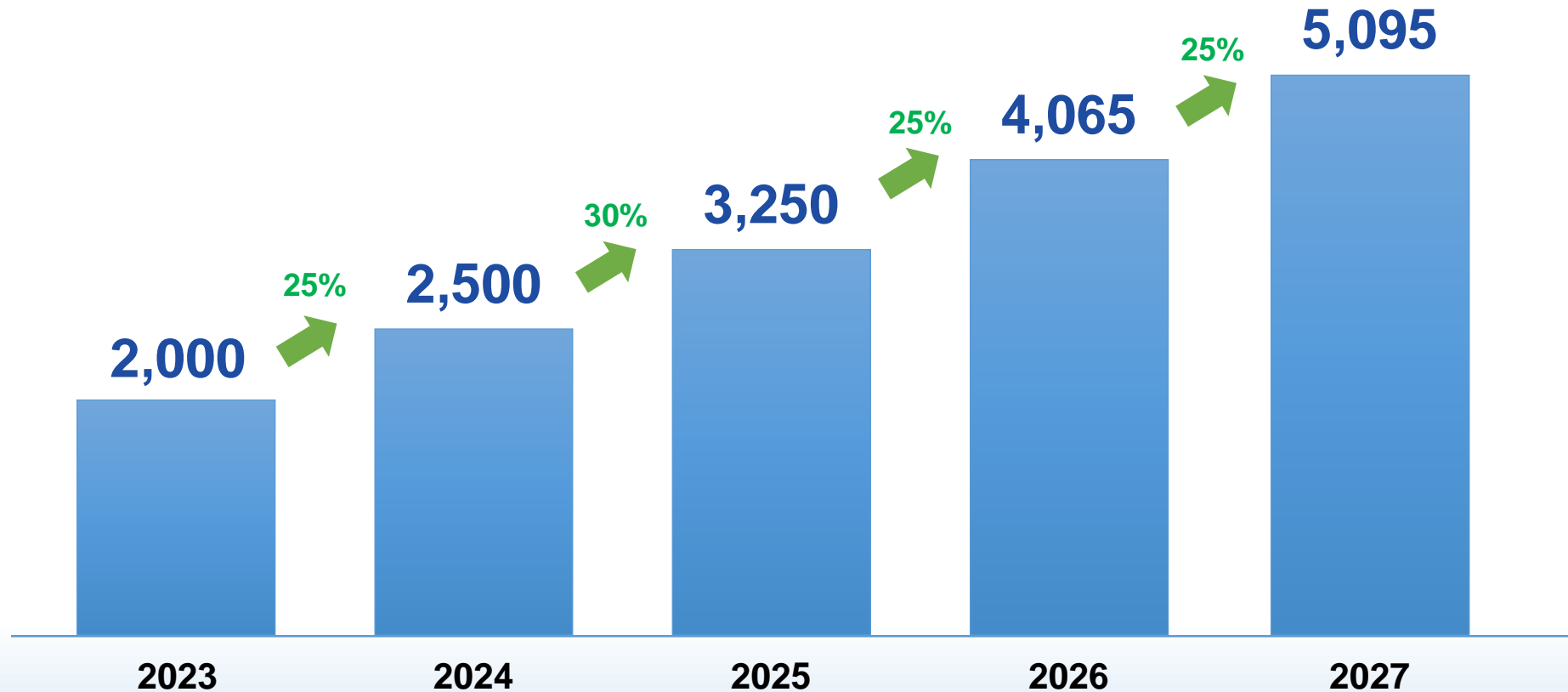
**SET
AWARDS
2022**



Update

- Appoint KGI company as financial advisor to list **Lab Pharmacy** in the Stock Exchange of Thailand
- Appoint Advisory Plus company as financial advisor to list **Nakhon Patana Hospital** in the Stock Exchange of Thailand

Grow To be No.1



A photograph of a multi-generational family laughing joyfully outdoors. In the center is an elderly woman with short grey hair, laughing with her mouth wide open. Behind her are a man and a woman, also laughing. To the left, a young boy is being carried piggyback by a woman. To the right, a young girl is being carried piggyback by a man. They are all smiling and laughing, creating a warm and happy atmosphere. The background shows green trees and a bright sky.

Value Your Life



VALUE YOUR LIFE



Opportunity Day Q2'2023

Sep 29th ,2023

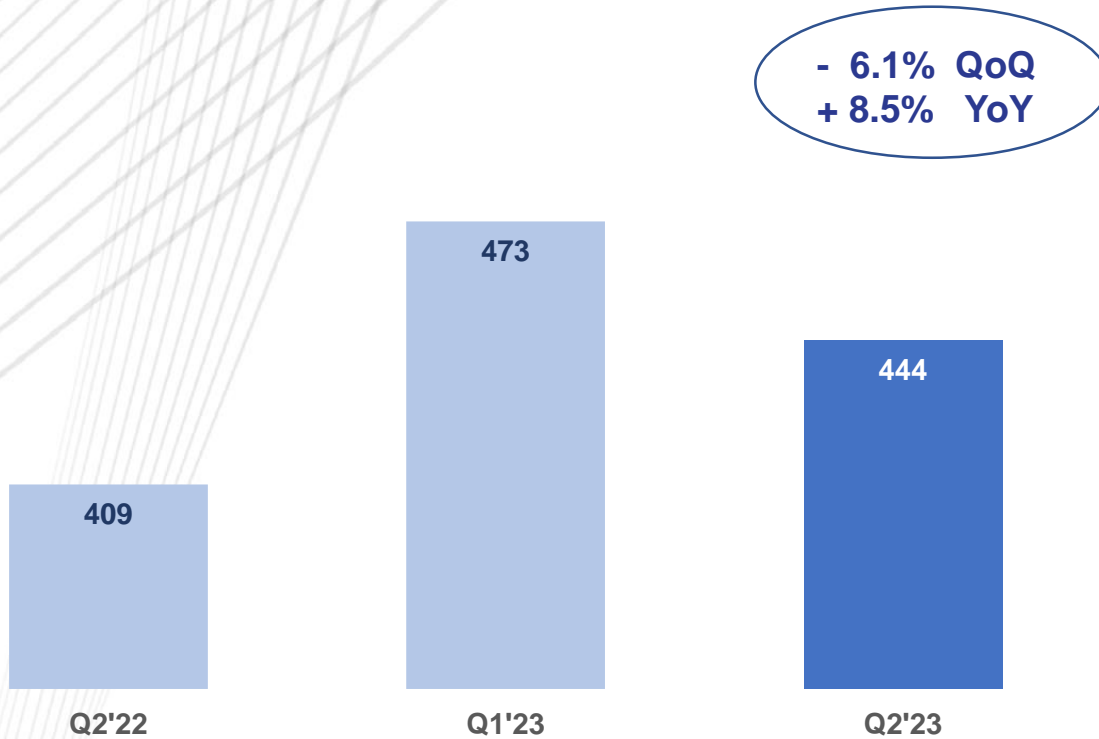
Agenda

 **Q2'2023 Financial Performance**

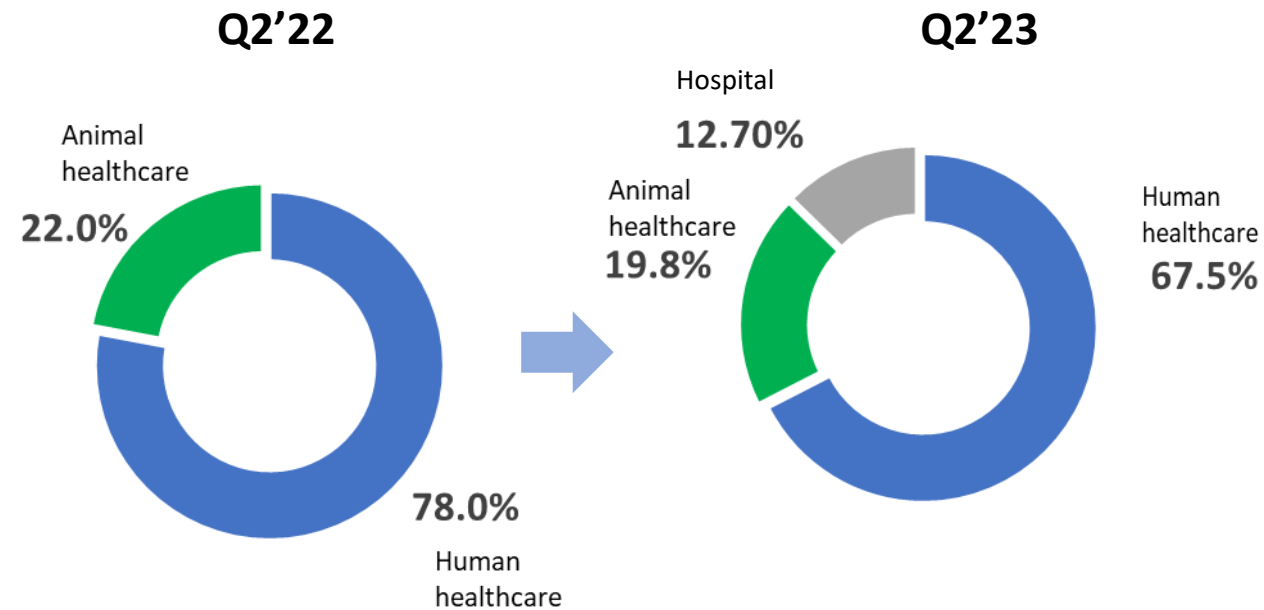
 **Q&A**

Revenue from Sales & Service

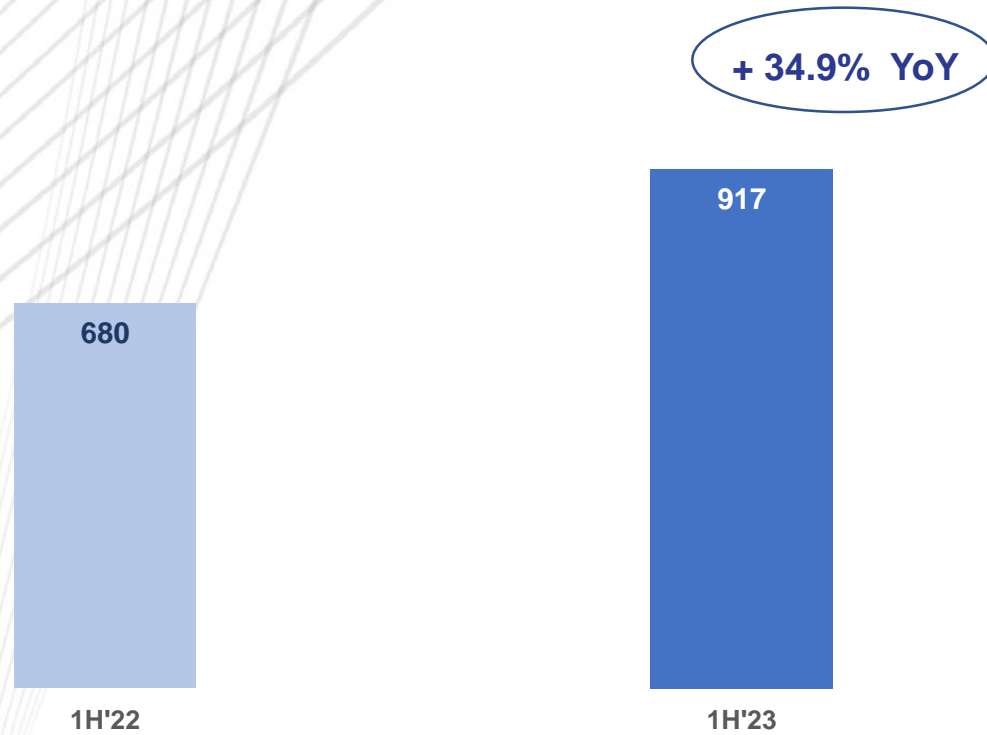
Unit : mio THB



Revenue by Segments

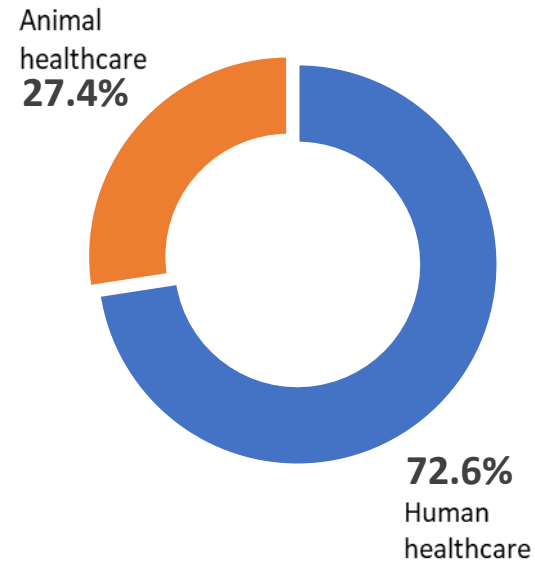


Revenue from Sales & Service

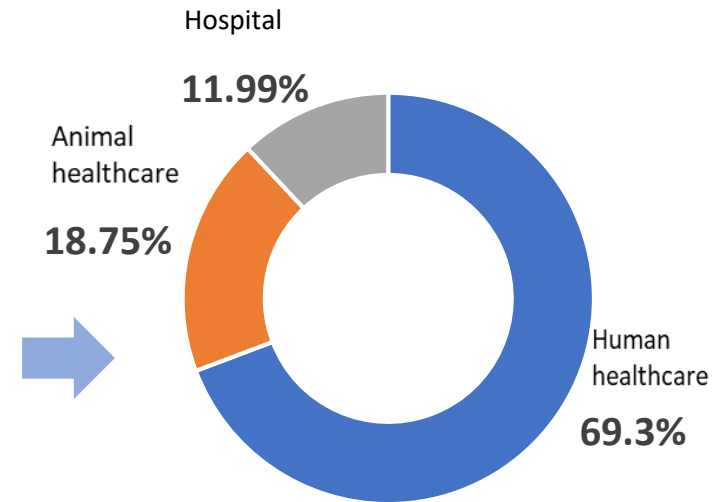


Revenue by Segments

Q2'22

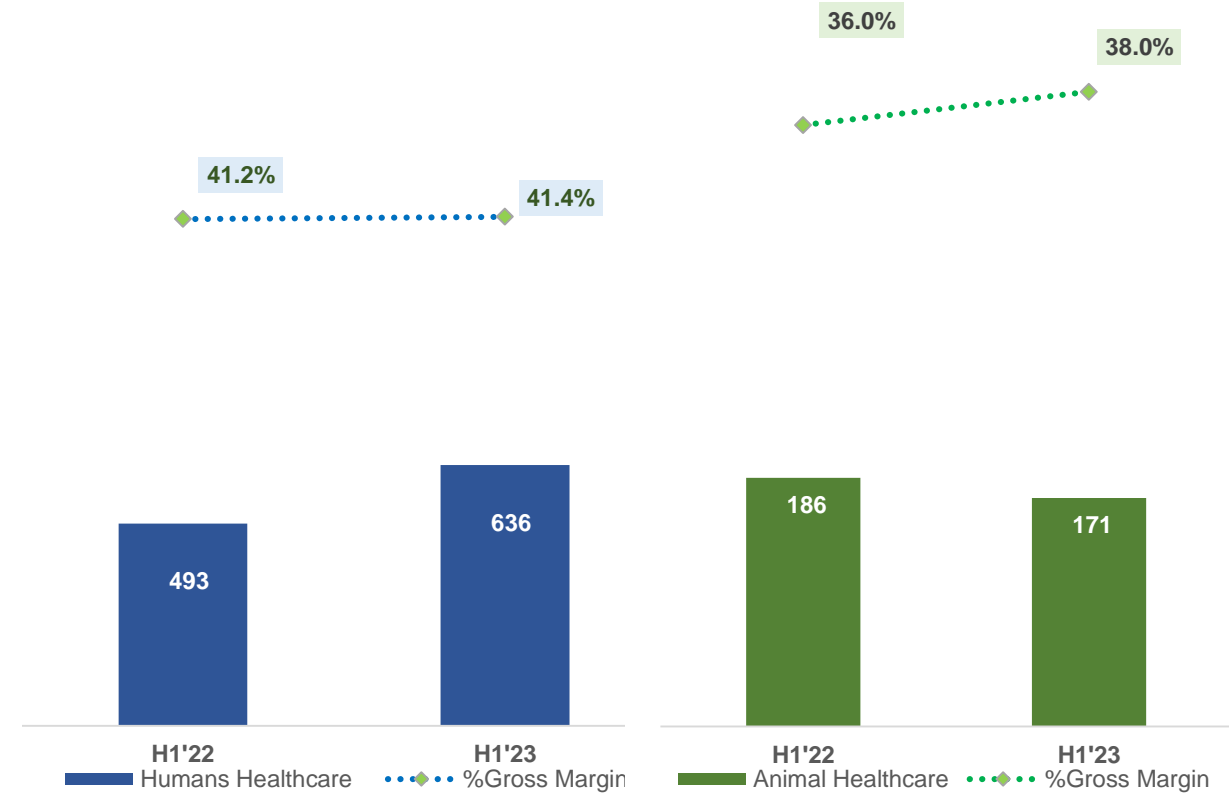
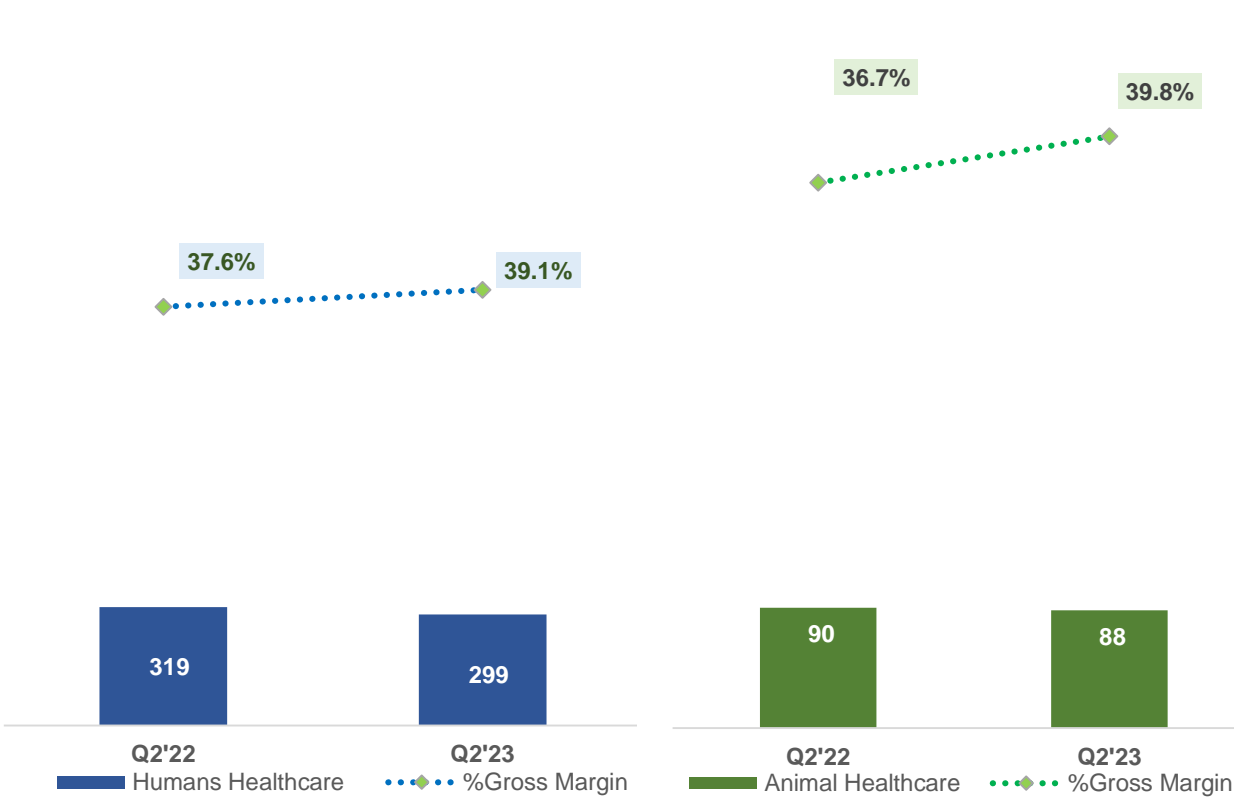


Q2'23



Gross Profit by Segment

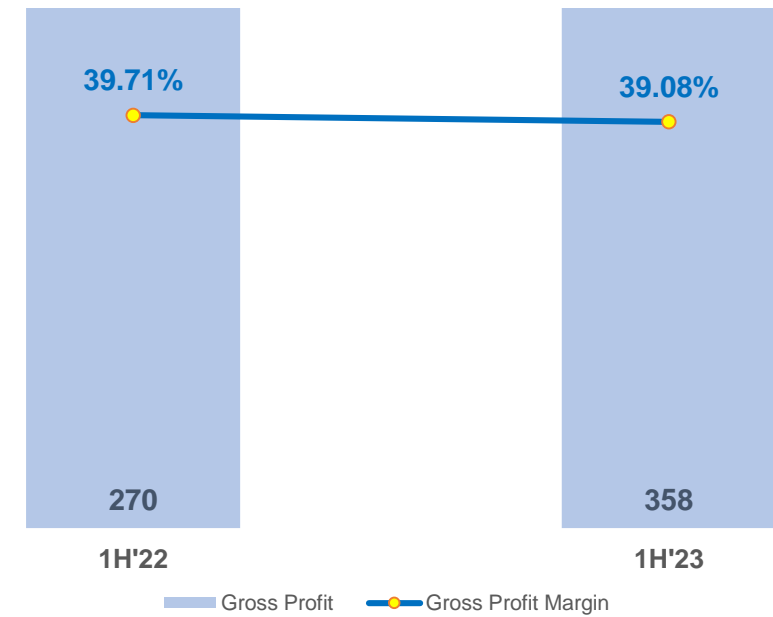
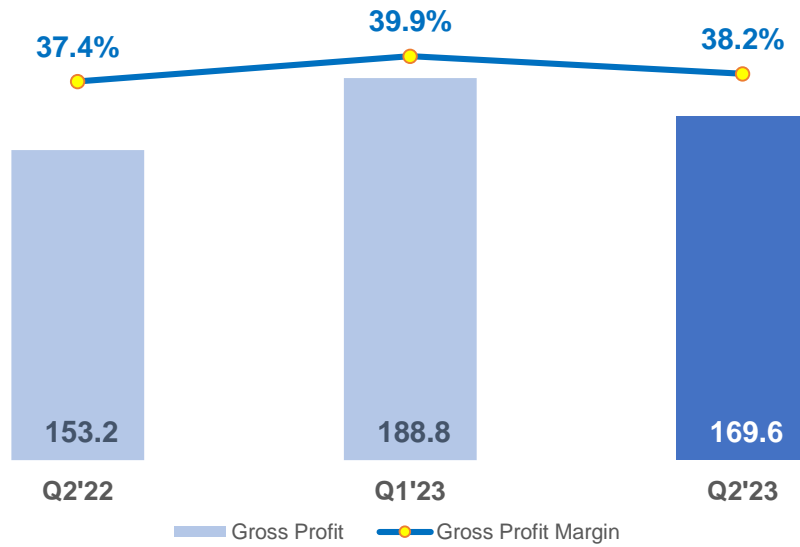
Unit : mio THB



Gross Profit / %GP

Unit : mio THB

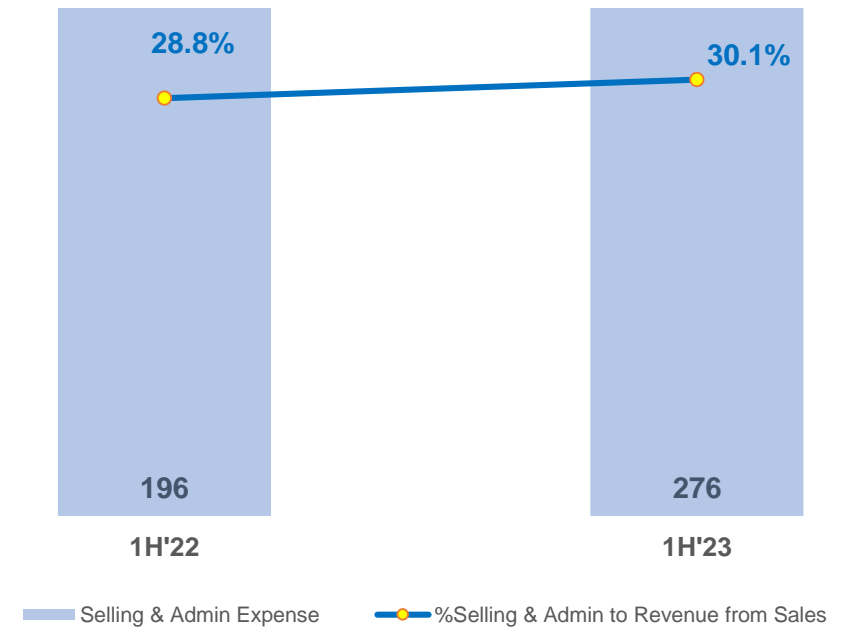
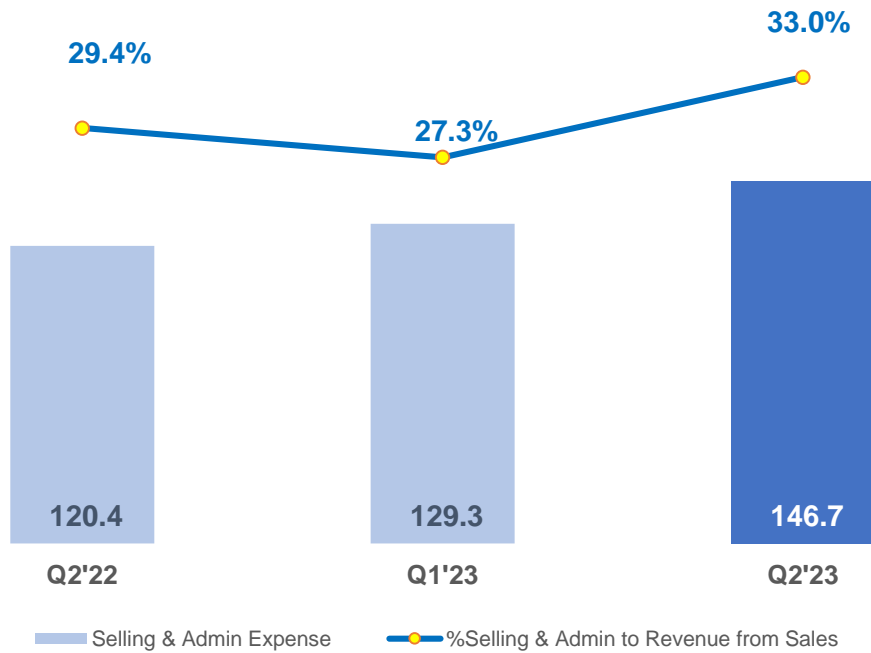
Gross Profit Margin



Selling and Administrative expenses

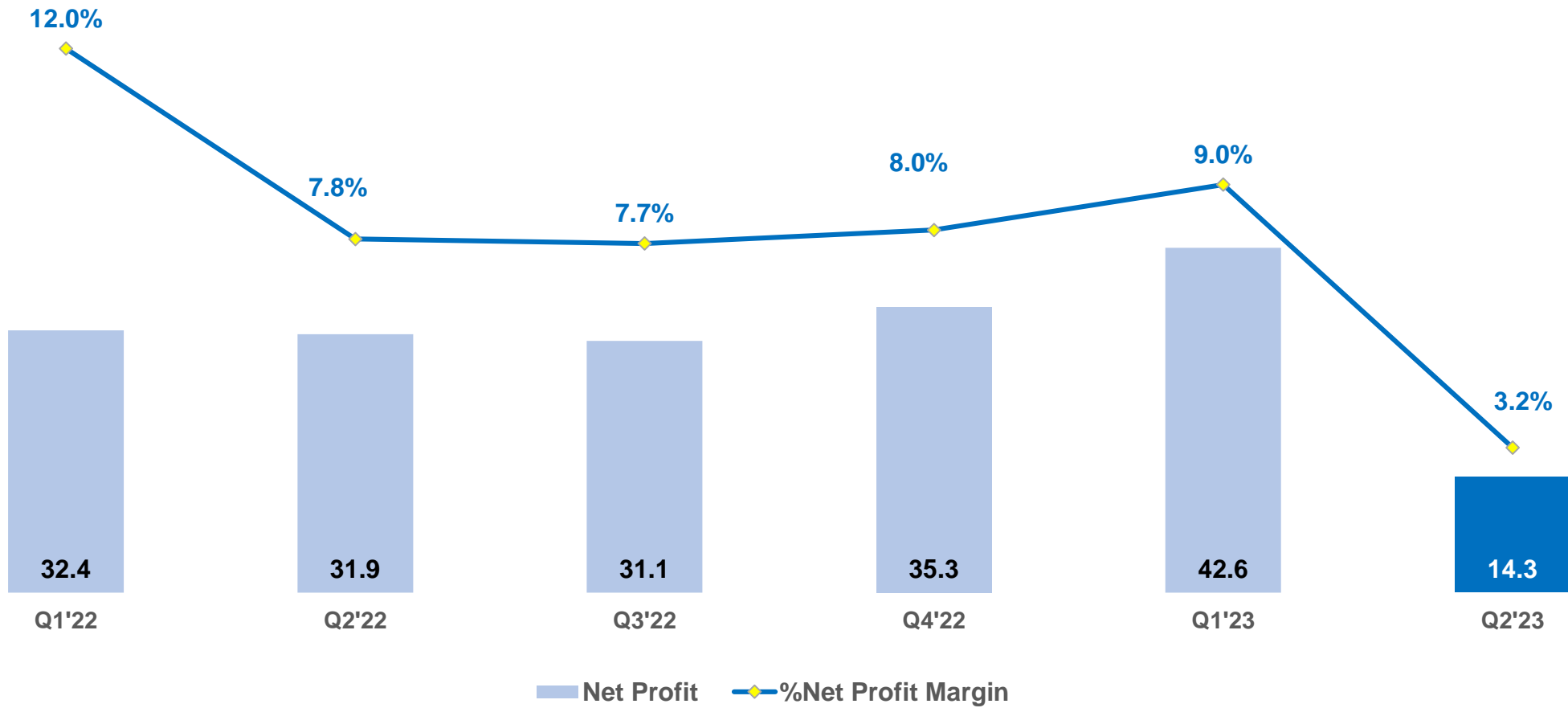
Unit : mio THB

%SG&A



Net Profit / Net Profit Margin

Net Profit Margin





| Q&A

A background image showing a business handshake over a desk with a laptop and papers, overlaid with a blue gradient.

Thank You

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